

AXEL PLASTICS



80 YEARS OF EXPERIENCE

Leading manufacturer of mold release and process aid additives



FAMILY OWNED & OPERATED

Third-generation, family owned business in Monroe, Connecticut

ACQUISITION CREDENTIALS

Specialty chemical businesses & product lines

QUALIFYING CRITERIA

- Annual revenue <\$5m
- North American-based
- North American business represents >65% of sales
- Minimal customer concentration
- 300k-1m annual pre-tax operating profit
- EBITDA margins >15%
- Alignment with our current market(s)*:
 - o Internal and external mold release for composites, polyurethane, thermoplastics, rubbers, laminates, rotomolding, etc.
- Products in adjacent or current markets:
 - o Rubber external mold releases, roto molding external mold releases)
 - o Paint additives
 - o Coatings additives
 - o Adhesives
 - o Dispersion aids
- Relevant SIC & NAICS codes:
 - o SIC 2821 (plastics materials and resins) (8-digit vers: 28210000)
 - o NAICS 326113

DISQUALIFYING CRITERIA

- Resins
- Perfumes
- Making plastic, rubber, composites, or polyurethane parts
- B2C
- Product is a process (take product, do something to it, send elsewhere)
- Color compounding
- Food or pharma
- Consumer coatings (floor walls, paint)
- Trading (buy from here, sell there)
- Automotive aftercare
- OEM spray cans
- GSA contracts
- Project-based
- Testing services

OUR VALUES: THE AXEL WAY

Our strength as a company comes from our alignment and commitment to our values as individuals. Finding companies who exemplify these values is important to us:

Be customer focused
Go the extra mile
Be the best versions of ourselves

Strive to continuously learn and improve
Care and support each other like family
Have fun and enjoy the journey

CONTACT US



Jake Axel
646-269-5210



jaxel@axelplastics.com



50 Cambridge Drive
Monroe, CT 06468

AXEL

www.axelplastics.com